Dear Friends,

Since our start in 1995, Seven Tepees Youth Program has been dedicated to the academic and personal growth of youth from San Francisco’s most underresourced communities. We started as a volunteer-led organization in co-founder Hully’s office, with 15 youth attending the first summer camping trip in seven tepees. Today we celebrate 20 years of growth! We are now a professionally staffed organization and an integral part of the lives of middle and high school students in San Francisco.

In our 20th year, we’re especially excited to share Seven Tepees with you through our first Annual Report. Within these pages you will read about the successes of our youth and exciting additions to the Tepees community, including a new partner high school and a second Tepees alumnus joining our professional staff. In 2014-15 we hosted our first ever Family Camp, and summer enrichment continued its work with the marine science WAVES program. We couldn’t possibly include every detail of the past 20 years, but we hope this report shares a glimpse of the amazing work happening at Tepees!

This growth and perseverance would not be possible without our devoted founders and board leaders, committed staff members, generous donors, tireless volunteers, and strong community partners. As the Mission and surrounding neighborhoods take new shape, Tepees will continue to be strategic and forward-thinking in providing the highest quality programs to all of our youth and families. We will also continue to foster our long-lasting relationships and establish new partnerships with local businesses and community organizations.

I extend our heartfelt thanks to all of you who have given so much in support of our young people - whether you have been connected to us for 20 years or only recently joined our family!

Teresa Arriaga
Executive Director

My parents left their small town in Jalisco, México so that their future children could have better opportunities. They have never seen snow, have never slept in a tent, or even had a s’more. I have, thanks to Seven Tepees.

— Mireya, high school junior

20 Years of Creating Brighter Futures

1st Summer Camp for 15 Youth Summer Camp in Mendocino Woodlands Mentor Program Launched Learning Center Opens on Church Street $332,000 Annual Budget Permanent Learning Center on 17th Street

$53,000 Annual Budget First School-Based Tutoring Programs: James Lick Middle School and Others

Board of Directors

Daniel Weinstein
Chairman and Co-Founder
Hully Fetiçó, Co-Founder
Francis E. Fernandez, Co-President
Steve Grandin, Co-President
David S. McMonigle, Vice President
Karen Pfau-Martinez, Treasurer through August 2015
Adam Handlos, Treasurer as of September 2015
Christina Hall, Secretary
Carolina Vigil, Parent Representative
Susan Blake, Past President
Lana Costantini
Tim Daniels through September 2015
Bob Debs
Ivy Fine
Chris Kindler through March 2015
Tamara Marlett
Joseph McMonigle
Ameha Molla through March 2015
Paul Thomas
2014-15 Learning Center Highlights

The Learning Center in the Mission is open all week, providing youth with a safe and productive space for homework, tutoring, snack, and enrichment activities. Our youth were thrilled to participate in our first-ever sports teams - basketball and soccer - and to learn to swim at the local pool. After-school enrichment activities also include robotics, cooking classes, and a focus on STEAM (science, technology, engineering, art and math).

Our Junior Career Exploration Program continues to flourish with the help of many local businesses, including financial literacy workshops from PricewaterhouseCoopers, and career exploration site visits to the SFPUC, local start-up Madison Reed, and San Francisco tech firm, Birst. During the summer, internship hosts included DPR Construction, Gladstone Institute, Monroe Center, a veterinary clinic, and Project Open Hand.

2014-15 Environmental Education and Outdoor Trips

A founding value of Seven Tepees is to connect urban youth to the outdoors. Ninety of our Learning Center youth participated in overnight excursions, environmental educational workshops and service learning projects. The Annual Summer Camping Trip was at Lake Tahoe, where youth spent five days and four nights hiking, designing rafts, building fires, and stargazing - some for the first time!

In collaboration with NOAA’s Greater Farallones Marine Sanctuary, our WAVES program continues to be a great success. For seven years, our middle and high school youth have had hands-on science experiences in the classroom and in the field. High school students receive graduation credits for their work.

Perhaps the most exciting new outdoor development was our first-ever Family Camp. In the spring, Tepees brought youth and their families to the outdoors through a partnership with Camping at The Presidio. This was a special opportunity for our youth to share their knowledge of the outdoors with their parents and siblings, and gave families a peek into our overnight trips and Tepees life.

2014-15 College & Career Highlights

Since its launch in 2007, the College & Career Program has helped thousands of students apply and matriculate into higher education. The 2014-15 local partner schools included John O’Connell High School, International Studies Academy, and Mission High School, offering academic case management, college application support, and referrals to services.

For many first-generation college students, being on a college campus is a critical first step in seeing themselves as a college student. Tepees sponsors a College Road Trip during spring break each year. In 2015, 15 sophomores and juniors headed to Southern California for a week to visit UCLA, CSU Northridge, and Occidental College, where students participated in campus tours, visited dorms, and ate in the dining halls.

At Tepees we believe that the best way to support young people is to partner with their families and communities. To that end, last year Tepees kept parents engaged through monthly Parent Nights in English and Spanish at the Learning Center and partner schools. Parent Night topics included SFUSD’s high school selection process and graduation requirements, the UC/CSU entrance requirements, and financial aid, including FAFSA and DACA for undocumented students.
### Income and Expenditures

#### Income Support & Revenue

- **Government grants**: 31.9%
- **Foundation grants**: 10.0%
- **Special events**: 16.5%
- **Individual/Corporate contributions**: 20.1%
- **Rental income, net of expenses**: 2.5%
- **Miscellaneous**: 1.2%

**Total Income**: $1,123,569

#### Expenses

- **Program Services**: 71.6%
- **Fundraising, Management & General**: 21.2%
- **Program Services**: 4.7%
- **Fundraising, Management & General**: 2.6%
- **Salaries, contractors and related expenses**: 17.2%
- **Office supplies, occupancy and other expenses**: 5.8%
- **Depreciation and amortization**: 3.4%

**Total Expenses**: $1,014,060

### 2014-15 Results by the Numbers

- **$28,000**: Amount awarded in college scholarships
- **718**: Students received college advising at partner schools
- **80%**: Seven Tepees class of 2015 enrolled in higher education
- **37**: College & Career workshops
- **7,920**: Student service learning project hours
- **2**: Seven Tepees alumni working as professional staff
- **24**: Volunteer mentors
- **49,800**: Nutritious after-school snacks served to youth
- **80**: Volunteers
- **13**: Summer internships
- **12**: Overnight trips
- **90**: Learning Center youth

### Special Events & Sponsors

Our Annual Dinner and Bowl-a-Thon events bring together donors, local businesses, community groups, and volunteers for an evening of fund- and friend-raising. Both events have been essential to building the organization we are today, and have enabled us to maintain and grow our programs over the past 20 years.

A special thanks to our event sponsors from the past year: